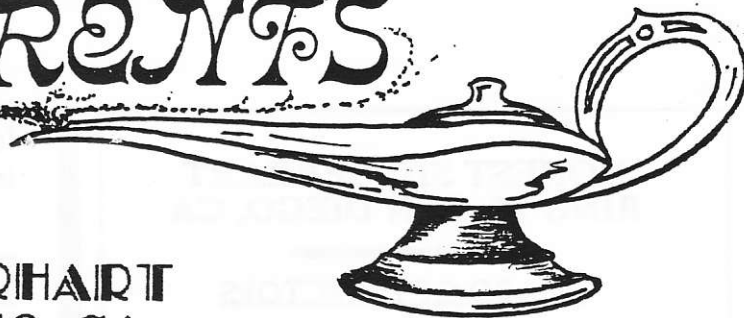


MAGICURRENTS



HONEST SID GERHART
RING 76, SAN DIEGO, CA

FEBRUARY 1991

VOL III

NO.8

GULF WAR

is in good hands. **Roy ARMSTRONG** sends in a neat item which appeared in the "PUBLIC EYE" column of the January Nineteenth *SAN DIEGO UNION*. Seems that Desert Storm Commander, **General Norman Schwarzkoph**, used to be an IBM Member. His wife, **Brenda**, was quoted as follows: "He used to belong to the International Brotherhood of Magicians and would put on shows for children's birthday parties, for the Cub Scouts and Boy Scouts."

Way to go, General. It's no magic show over there, but a little deception never hurt. Thanks, **Roy**. Inputs to this monthly effort are not only welcome. **THEY ARE NEEDED.**

AUCTION ACTION for this month's meeting on February Eighteenth (See February Meeting for details.) According to the *LINKING RING* for June 1986, Ring 60 of Austin Texas sponsors the "biggest annual auction of magic ever held". Their 1990 auction did over twenty six thousand dollars in sales - now **THASS AN AUCTION!** While ours is not

quite that big, (YET) - I'll bet it's more FUN! **Kent CUMMINS**, the Austin Auctioneer from Ring 60, has provided some "SOME TIPS FOR SELLERS" in a recent flyer. See inside for wherever **Frank** puts 'em.

MEETING DATE CHANGE - MAKE A BIG NOTE. Our April meeting will be on April 29th instead of the third Monday. Our meeting room will be in use for the Forty Second

(Continued on Page 2)



Prez's Mezzage

WHATTA FANTASTIC CROWD at our Special Magic Show on January Thirtieth. Close to one hundred and fifty folks, by my count, and mostly lay people with a nice sprinkling of Ring Seventy Six Members. **Bob INGALLS** exercised his ever-increasing as Master of Ceremonies and made it a very smooth production with the help of **Brian BERG** as stage manager. We were treated to some very professional "clown" work by special guest "DEEGEE AND SWEETHEART" plus our own "SUNNY THE CLOWN". **Jessie JUDGE** continues to "blow me away" with his nifty rope work, **COSMAR** did a turn with some nice silk magic, and **Terry RUNYON** appeared (crutches and all) with his mindreading feathered friend, "LOUIE"

Of course, **Don HALL** and **Michelle** repeated their exceptional Xmas Dinner performance and it was even BETTER! and **Michelle** is looking better 'n better too. (Somebody find out if she's single.) **Ken DEAR** and **Loch CRANE** stayed around to entertain with close-up after the curtain closed and contributed to a very nice evening. See the "specifics" by **Sherry LUFT** inside and, if you missed **Don HALL** and **Michelle** this time, the video is gonna cost you BIG! See you all at the Auction.

HONEST SID GERHART RING 76, SAN DIEGO, CA

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MAGICURRENTS

EDITOR..... J.P.Jackson
Publisher Frank S. Syren

Lead Story (Cont. from Page 1)

Annual "HAG SHOW" by the American Legion Ladies Auxiliary (wish I could see one of those). SO, don't show up early. Be there on Monday, April 29th. And, as long as we're planning ahead, and maybe starting to think about a summer vacation, don't forget the Sixty Third Annual IBM Convention in the beautifully restored, inner-harbor area of Baltimore, Maryland, June 29th to July 2nd. I've

included a convention application with this issue of *MAGICURRENTS* just for YOU.

Belated welcome to **Chris CASTILLO**, our newest international member. You should have seen his name in the February issue of the *LINKING RING* along with **Tony ISAACS** and **Larry FRANKEL**, mentioned last month. If you aren't getting the *LINKING RING* you should be. See **Sherry** or me for an IBM Membership application any time. (More on this next month.)

Happy to report that **George EDWARDS** is somewhat better, undergoing much testing, but on-the-mend. Also **Helen SYREN** is out of the hospital. Regrettably, have learned that **Geoge ENOS** is very, very ill. Our continued Ring 76 wishes to both **Georges** and **Helen** for more improvement.

JANUARY MEETING by SHERRY LUFT

Lots of events are happening in our club. **Brad BURT** did a great dealer demo before our meeting. Also we found out that **George EDWARDS** and **Helen SYREN** are ill. We signed cards to send to them. Get well soon to both of them!

The club has scheduled a public show on January Thirtieth. **Don HALBACH** is the producer. It will be taped. Five performers are

Continued on Page 3

VINCENT THE MAGICIAN

by Jim Whiting



scheduled.

The next public show is October Nineteenth. All we need is a producer. Any volunteers?

Other members are involved in several activities: **Robin FREELAND** offered to help out members by adding computer animation to demo tapes. He said *VOICE & VIDEO* will help edit the tape and only charge for lab time. **Loch David CRANE** has been donating some of his magic shows to the USO. He would like to produce & videotape a magic show to send over to our troops in the gulf. Good Idea!

Next we discussed upcoming meetings: **Larry FRANKEL** will be our auctioneer for the February Auction. In March **Warren STEPHENS** will lecture. The next Board Meeting will be at **Brad BURT's** house. **Robin FREELAND** volunteered to be our club's video librarian. Lots of good things happening.

Then "*MYSTERY BAG NIGHT*" began. **Jeff MARCUS** started with two paddles, one of which he vanished. Nice patter! He did some fine patter with a carnival motif. **Loch David CRANE** decided to vanish the entire bag & showed us his "*IRAQ - NO PHOBIA*" shirt. It was funny! **Dana LAW** looked into his bag, and performed a **George SANDS** rope trick instead. **Dick DALE** performed Tenyo's "*SQUEEZE PLAY*" nicely. **Jessie** did a real nice job with a click knife. **Joe MYSTIC** did a comedy routine & finished with a coin penetration through silver tubes with the help of **Monica**. Good job everyone.

BOARD MEETING

The Board met on February Fourth at **Brad BURT's** house with **Brad** and **Barb BURT**.

Sherry LUFT, J.P. JACKSON, Dick & Julie DALE, Jeff & Peggy MARCUS, Jan EASTMAN and **Paul BARTON**. The discussion concerning a possible increase in annual dues was continued from the last Board Meeting, and led into a projection of Ring expenses for the coming membership year (1991/1992) and potential Ring membership growth. The issue was tabled without resolution until the next Board Meeting.

The Ring surcharge on sales at our February Auction was set at ten percent for Ring members and fifteen percent for Non-Ring members. The fee for the **Warren STEPHENS** lecture in March will be ten dollars for non-members. The lecture will be free for Ring members.

The printing company that does our newsletter has given the Ring a slight discount on printing costs because we've been such good, consistent customers for two and one half years. In the future *MAGICURRENTS* will cost three and one half cents per page instead of four cents per page.

Ring Seventy Six name badges for the coming membership year will be purchased for all members who did not previously receive one. The next Board Meeting will be held at **Brad BURT's** on Monday, March Fourth at seven P.M.

FEBRUARY MEETING

...or what's coming

Time for our regular Auction on Monday, February Eighteenth, at our regular meeting place. **POTENTIAL SELLERS:** You must register to get on the official "Sellers List". Call **J.P. JACKSON** (569-0096) or **Brad BURT** (571-4749) with a rough idea of how many separate items you plan to put-on-

(Continued on Page 4)

the-block. (See "Rules for Sellers" in your January *MAGICURRENTS*.) Right now, no limit, but try to keep your list to fifteen or twenty prime items so we don't have to impose restrictions on the number of sellers or the number of items per seller.

So far, **Dick DALE** will have the choice items from a collection he acquired. **Brad BURT** will root around in his attic for some workable stuff. **J.P. JACKSON** is cleaning his garage and found some great stuff to put on the shelf. **Larry FRANKEL** will have a couple of side tables, and **Don HALBACH** will bring some club and stage items. So we have room for some more sellers. Look around in those unused storage area for some good magic to recycle. (Like the stuff you bought last year.) **SELLERS:** Plan to arrive and set up about six forty five P.M. so that we can have an Auction preview from seven to seven thirty P.M. (This will be the pre-meeting event.) Organize your stuff in accordance with your list. (You'll need three: one for the recorder, one with your stuff which becomes the Auctioneer's copy, and one for you to keep.)

Leave the one with your stuff and give the Recorder's copy to **J.P.** as soon as you're organized.

BUYERS: Bring money. (small bills and maybe some change) and pick up a "Bidder's Card" when you sign in at the door.

EVERYBODY ELSE: Just come and enjoy a fun evening, and watch evrybody's stuff change hands again. **Larry FRANKEL** will be our Auctioneer, assisted by **JP, Dick DALE**, and **Jeff MARCUS**. **Sherry LUFT** and **Peg MARCUS** will keep score and take your money at each "break". (See Procedure on the Auction Flyer.)

Business Meeting at seven thirty followed by the break and our regular raffle. The bidding will start promptly at Eight P.M.

PUBLIC SHOW

by Sherry Luft

Another terrific Public Show on January Thirtieth at the American Legion Hall! About

(Continued on Page 5)

MAGIC HINTS FROM THE AUCTIONEER: HOW TO GET MORE MONEY FOR THE THINGS YOU SELL!

by KENT CUMMINS

1. Get all the parts together, including extras like silks and other items necessary to perform each trick. Make minor repairs, repaint, etc. so that everything is at its best. (BROKEN TRICKS DON'T SELL!)
2. Include instructions! Original instructions are best, but a Xerox copy, typed copy, or even handwritten notes from memory will all help your trick or prop sell.
3. Try to find a box, bag, or envelope to keep the prop(s) together. But remember that the auctioneer may need to open the package in order to demonstrate the item, so don't seal the package too securely!
4. If possible, label each item with a copy from an ad or catalog page. The catalog description often sells the trick far better than a glance at the props themselves! (What sold YOU on the trick in the first place?)
5. Furnish the auctioneer, as far in advance as possible, any information which will help him present your items most effectively. The better he understands your item, the more likely it is to sell at a high price!
6. Put the *lowest possible* minimum bid on each item, to allow plenty of bidding excitement...which tends to drive the final price UP!
7. Register your items as far in advance as possible, to give the auctioneer time to study them.
8. Remember that the bidding begins at 8:00p.m.! If you are present when your items are auctioned off, you can answer questions from prospective buyers.

one hundred and fifty people watched the wonderful performers. Many thanks to **Bob INGALLS**, the M.C., **Don HALBACH**, the Producer, **Brian BERG**, the Stagemanager and Cameraman, **Henry VACA**, and **Joe** (**Don's** brother-in-law) for their great jobs.

Bob INGALLS started with a traveling silk routine. It was great. Then he did a rope effect and produced a blue silk on a rope. Next, winners of the double competition in Las Vegas, **Dee Gee, the Clown** and **Sweetheart**, performed in great outfits. **Sweetheart** was "The Friendly Talking Machine". It was a fun routine! **Dee Gee** would insert coins til **Sweetheart** ran out of time and money. Finally she had enough coins to find out the answer to the question, "How to find a friend." The answer is, "Give him lots of money." Then **Dee Gee** did a vanishing silk effect. Next it was performed in slow motion with **Sweetheart**. It was fun!

Then **Sunny the Clown** performed with her wonderful assistant, **Michelle**. **Sunny** performed **TIP TOP BUNNY** who was searching for a top hat. **Michelle** chose a red hat from a selection of cards. Then the red hat card disappeared from the pack and appeared with **TIP TOP** in his envelope. What a nice effect! Next she did a torn and restored napkin - but the spectator's napkin was still torn.

The next performer was **COSMAR**. He started out with a black and white **BLENDO**. He made a Coke can appear & disappear in a cylinder. **COSMAR** ended up with a multicolored **BLENDO**. Nice effects!

Then **Terry RUNYON** performed with his bird, "Louie". "Louie" guessed the spectator's card and pulled it from Terry's hand. After that he did a nice ESP effect.

Between the different performers **Bob**, the M.C., brought out his pal "TOOTSIE". Then he did "**SHRIEK OF THE MUTILATED**". All

of his effects were great. The audience loved it.

Then **Dee Gee, the Hobo Clown**, returned to the stage. He did a beautiful presentation of **LINKING RINGS** to the tune of "**NEW YORK, NEW YORK**". After **Dee Gee** was **Jessie** and his magic hat. He had linking red, white, and blue ropes. Then he unlinked them. **Jessie** placed all the ropes in the hat which turned into an American Flag. Next he did a great comedy effect his Tizzle and Tassel **CHINESE STICKS**. Lastly, he cut into "**THE PROFESSOR'S NIGHTMARE**" and ended up with his creation, "**JESSIE KNOT**". Everyone loved it!

Bob, the M.C., returned on stage with beautiful foulards and produced a champagne bottle. Next, he produced a real egg in a glass from torn paper. It was great, and he ended with throwing out a streamer into the audience.

The featured performers now appeared on stage - **Don HALL** and **Michelle**. They did a great comedy act. They alternated between comedy and classic comedy. **Don** did a **SILK TO CANE** effect. Then **Michelle** helped with **LINKING RINGS**. **Don** did a beautiful job of linking his and **Michelle** taped hers to match **Don's**. It was hilarious! By the way, **Michelle** does look great in a beautiful wig, dress, and heels. Actually it is **Michael KLICMAN**.

Next **Don** performed "**DOVE IN A BALLOON**". But it was interrupted by Mexican music so **Don & Michelle** started dancing. It was great. Then **Don** composed himself and performed "**BLOOMING FLOWERS**" to beautiful music. Then he tore a circle in a newspaper, and **Michelle** magically restored the newspaper. As an encore, **Don** and **Michelle** performed "**PENETRATION OF LIGHT**".

All in all it was a great show! Also thanks to **Ken DURE** and **Loch David CRANE** who performed Close-Up after the show.

SLEIGHTLY NEWS 'ROUND TOWN

☆ February is, again, *NATIONAL CHILDREN'S DENTAL HEALTH MONTH* with the same theme as last year: "There's Magic in your Smile." We have again been asked to supply magicians on February 23rd for this worthwhile event. If you are willing to volunteer call Dick DALE 562-7379.

☆ We have just received word that another of the Greats has passed away. **Heba Haba Al**, the Dean of Bar Magicians, died recently in Chicago. He was Head Bartender at *THE NEW YORK LOUNGE* in Chicago at the time of his death. He was the Mentor of **J.C. Wagner, Bobby Sheets, Doc Eason** and many others.

☆ Very busy magical three weeks with our special show on January Thirtieth, the **Gary KURTZ** lecture at *BRAD BURT'S MAGIC SHOP* on February Seventh, and **Steve BENDER** from *ICKLE PICKLE* in town for a lecture on February Fourteenth. Missed the last two "DO'S" while attending the Columbus MAGI-FEST. Hope you were able to enjoy one or more of them. We try to put all these things in *MAGICURRENTS* when we know about them, but if we don't get told, we can't tell you. Some of the "in-between" events (between writing and mailing) are too late to include - so always call *BRAD BURT'S MAGIC SHOP* for the latest happenings if you don't read it here.

☆ Last minute mail brings a nice article from *THE NEW YORKER* magazine on Abbot's Annual "GET-TOGETHER" in Colon, Michigan courtesy of **Jim "VINCENT" WHITING**. Jim also caught the General Schwartzkopf piece (See front page). The Abbot's *GET-TOGETHER* has, probably, been written up in more periodicals than any other magic event, including way back in the *Reader's Digest*, but the *NEW YORKER* write-up was an especially nice perspective. Also got the same article from Member **Marcus DAY**. Thanks, Guys.

Again, inputs are not only most welcome - they are Essential. And speaking of articles in magazines, I heard that a recent article in the *SMITHSONIAN* Magazine had a write up about a Magic Collection, or about Magic Collecting - not sure which. If any one has it, or knows where to get a copy, please give me a call at 569-0096. THANKS.

CROSS TALK

- Dual-Drive S.A.M.#218/RING 282, which is the new title for our magic friends in North County (Magician's Guild of Southern California), have booked that traveling garage sale called **Paul DIAMOND** for a combined Lecture, Swap Meet, Book Fair, and Picnic on Sunday, Sept the Eighth 1991 at the park next to **Bob ALLEN'S** home in Fallbrook. It will be a joint event with Ring 76 so mark your calendars and watch for more details, maps, information, etc. **Paul** hasn't been out here for several years and is bringing a ton of stuff in his van - gonna be a gooder.
- Hollywood Ring 21 announces a "DAY OF MAGIC" on Saturday, May Fourth featuring **Johnny "Ace" PALMER, Dale SALWAK, Jeff HOBSON, Mitch WILLIAMS, John KENNEDY, Dennis FOREL**, and other surprise guests. It's a day of Lectures, Work-shops, Raffles, a Silent Auction, Dealers, a full Stage Show, Evening Buffet, and a party too - a very full one day convention. Price is \$45.00 per person prior to April 15th and \$55.00 dollars after. Send checks (payable to Ring 21) to **Joe SELPH**, 2018 Griffith Park Blvd., Unit 101, Los Angeles, CA 90039. **Brad BURT** has registration forms at his shop, and you can call **Will CHANDLER** (818) 284-1776 for more details.

J.P. Jackson

J.P. Jackson

Tel 569-0096

IBM RING 76's

ANNUAL MAGIC

AUCTION!!!

Mon Feb 18th *La Mesa Legion Hall*

SELLERS set up for Auction Pre-View from 7 to 7:30 PM. Regular Business Meeting at 7:30, followed by a Break and the Raffle - AUCTION WILL START AT 8:00 PM.

RULES FOR SELLERS: PLEASE, Prime items only - (the junk went at the Oct Swap Meet)

1. Make three lists of items to be sold; copy for Recorder, the Auctioneer and yourself. List minimum bids or "No Min". Organize your stuff in accordance with your List; YOU Decide which items go first. Auctioneer's copy stays with your stuff!
2. Items must be complete and include instructions - OR INDICATE WHAT'S MISSING.
3. Package items individually (Zip-Loc Bags), indicate condition: New, Fair, Ex. etc.
4. Magazines and Pamphlets should be packaged in bundles. Hardbound books separately.
5. New Dealers items will not be auctioned; can be sold directly after the Auction.
6. Sellers will be paid at the end of the evening, LESS 10% RING FEE.
7. NO PRE-AUCTION SALES; once in the Room, it goes on the "block" !!

RULES FOR BUYERS:

1. Register at the door with the SGT-AT-ARMS and pick up a numbered BIDDER Card.
2. Sales will be CASH only; bring small Bills and Change.
3. Items will be delivered as sold. PAY FOR WINNING BIDS AT EACH BREAK.

PROCEDURE:

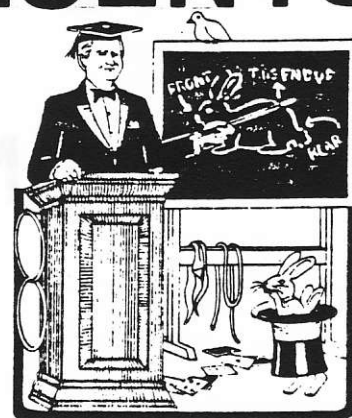
1. Only 4 or 5 items per seller will be offered at a time until each seller's items have been offered once. A break will occur after all sellers have been seen, during which, Buyers will pay for merchandise received up to that point.
2. The second rotation will start with first seller again and continue, with breaks, until all sellers' items have been exhausted.

JUNIOR MAGI - WELCOME!

IBM RING 76 PRESENTS

A Warren Stephens Lecture

La Mesa Legion Hall



Are you looking for a lecture that ALL your members will enjoy?

For a lecture of truly original material?

For a lecture that features easy to do, colorful magic that fools and ENTERTAINS?

For a lecture that contains Stage Magic, Close Up, Mentalism, Sign Gags, Off Beat Comedy, Kid's Magic, M.C. material, Clown stuff and more?

THEN SEE WARREN STEPHENS! — MONDAY MARCH 18th at 8 PM

Warren is the inventor of over 500 tricks, moves and "bits". He has over 75 items on the market, all personally manufactured by himself. Look in any major magic catalog; Abbotts, Supremes, Hank Lee, Sun Magic, Magic Inc., etc. and you will find items by Warren.

Warren has been lecturing for over 25 years in the U.S., Canada and Europe. He has been a featured lecturer at large and small conventions the world over: The IBM (Boston), twice for the British National Convention, the German National Convention, many times for the Canadian National, the Kali Convention in Holland and numerous state and regional conventions.

Warren is also much in demand as a performer of stage and close-up magic, both for lay people and magicians. He has M.C.ed and performed for many organizations.

QUOTES

TOMMY WINDSOR: "I really "dig" your stuff..."

RING 58, KNOXVILLE

RING REPORT: "On April 14 we had a fantastic lecture by Warren Stephens. Everything he showed was practical and his presentation was pure entertainment. We highly recommend him."

KARRREL FOX: "...Warren's magic is well thought out, entertaining, and earns my favorite adjective, COMMERCIAL."

RING 112 REPORT: "The reports are in! The response was fantastic! Everyone says that Warren Stephens was the best lecturer that Chattanooga has ever hosted."

NEIL FOSTER: "Warren Stephens is one of the very few originators in the field of Magic today. Such were Percy Abbott, U.F. "Gen" Grant and Dr. Harlan Tarbell...."

SID LORRAINE: "I always enjoy a Warren Stephens lecture. Having been a witness to four or five of his presentations, I must confess to being amazed at his creative output. Ideas seem to sprout, when Warren is at a magical gathering. They are often wild, zany and magically funny - yet clever and quite commercial. One can't ask for anything more. A Warren Stephens lecture is always a big success, in every way."

RING 243, CANTON, OHIO

NEWSLETTER: "....."Warren is one of the greatest inventive minds in magic....All his ideas are commercial and practical and above all — entertaining — which is the name of the game. Most important, Warren loves magic and loves to do magic...."

LETTER FROM MONTREAL AFTER CONVENTION LECTURE:

"....as they say in Quebec, you were "Premiere Classe".

PHIL WILLMARTH: "...Warren's magic lecture is one of the best ever, featuring practical stand-up magic, simple methods, and professional presentations....the quantity and quality of his ideas is reminiscent of that genius of magic, Gen. Grant...."

RING Members — FREE

Non-Members — \$10.00



INTERNATIONAL BROTHERHOOD OF MAGICIANS
63RD ANNUAL CONVENTION
BALTIMORE, MARYLAND
JUNE 29 - JULY 2, 1991

REGISTRATION FORM

Name _____ I.B.M. # _____

Street Address _____

City _____ State _____ Zip _____

Country _____

Please Print Names (for Badges) as follows:

Registration Fees: There is a \$10 Cancellation Fee prior to May 1, 1991. NO REFUND of any portion of fees after May 1, 1991.

I.B.M. Member	_____	@ \$60 each =	\$ _____
Member's Spouse	_____	@ \$60 each =	_____
Member's Adult Family	_____	@ \$60 each =	_____
Child (under 14 years)	_____	@ \$40 each =	_____
NonMember *	_____	@ \$90 each =	_____
Merlin Breakfast (Order of Merlin Members Only)	_____	@ \$12 each =	_____

Total Amount Enclosed - \$ _____

All fees payable in U.S. Dollars only. Make payable to "I.B.M. Convention Committee" by money order or checks drawn on U.S.A. banks only. Non U.S.A. bank drafts are NOT acceptable.

*(\$30 of nonmember fee may be applied to 1st year of membership if application form is submitted - all non USA membership applications must include an additional \$5 postage surcharge)

Please send me information on:

- () Stage and Close Up Contest Entry
- () Dealer Booth Application
- () Souvenir Program Ad Price Information

Headquarters Hotel - Stouffer's Harbourplace Hotel
I.B.M. Convention Rate: Single/Double - \$99
(Use I.B.M. Hotel Reservation card to insure special rate)

Mail completed form and full payment to:

I.B.M. Convention 91
P.O. Box 7046
Alexandria, VA 22307

MAGICURRENTS

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